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# GET THE BIGGER PICTURE, WITHOUT PAYING A BIG PRICE

Why SaaS from Soterion is the best news for small to mid-sized companies.

## About the Company

If you're a small to mid-sized company that needs visibility into your access risk exposure at an affordable price, you could be our next client.

Many companies have the challenge of having no visibility into their SAP access risk exposure due to not having an access risk tool. These companies usually rely on the annual external audit for visibility, but require it more than once.

## Setting the strategy

Soterion's Software as a Service (SaaS) option has many benefits, including:

### Pay as you go.

Companies can have visibility into their access risk exposure at an affordable price, as risk assessments can be done ad-hoc and on-demand.

### Get insights when you really need them.

Gone are the days of only gaining insight once a year through an annual external audit.

### Avoid external audit surprises.

Manage SAP authorizations throughout the year, not just during external audits.

### Give management better visibility.

Management reporting on access risk becomes easy as access risk information is accessible when needed.

### Customize the SAP Access Risk Rule Set.

Soterion uses an industry best practice SAP access risk rule set, which is customizable with or without the assistance of your audit partner.

### No hardware required.

Soterion's SaaS offering runs in its secure data center, and is available for use via industry standard web technology. This means that the SaaS offering is available on your desktop computer, laptop or even tablet, anywhere in the world, at any given time.



## Business benefits

Our clients benefit further from having a custom designed rule set that is uniquely tailored to their business.

Clients that utilise the SaaS option can also dramatically reduce their IT and hardware costs, as Soterion for SAP's immense value can be accessed from the cloud. This means that our customers can access Soterion for SAP from any internet-connected computer or tablet at rates that are attractive to even the smallest SAP customer.

The low cost of ownership is further enhanced by a simple process of uploading data from SAP, simplifying the administration of the solution.

Add to this the security of knowing your data is in a secure hosted environment, and you may find, like so many others have, that Soterion for SAP offers a level of value that's almost impossible to beat.

*"We needed to be able to view our SAP access risk exposure on a regular basis, but could not justify an on-premise solution. Soterion's SaaS option allows us to acquire insights as frequently as we need them with minimal initial setup, on a payment basis that is under our control and just makes so much sense."*

Richard van Huyssteen  
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