

# WHY CASHBUILD OPTED FOR A GRC MANAGED SERVICE

Many companies who outsource their SAP security / authorizations are faced with the challenge of accountability. Specifically, simply instructing the outsource provider to action access related changes, and having the service provider comply does not address the question of:

*Who bears responsibility for whether these changes introduced access risk?*

In reality, without an SAP access risk tool, both the outsource partner and the company are flying blind with regard to access risks.

Like Cashbuild, many companies who outsource their SAP authorizations mistakenly assume the outsource partner will flag potential access risks before implementing changes in SAP.

This led Cashbuild to look for more than just an outsource solution. They felt they needed the benefits of an on-premise access risk solution as well as access to GRC expertise in a cost effective manner that was relative to their size and risk exposure.

They found just the right fit by upgrading their SAP authorization outsource model to a GRC managed service model.

By making use of Soterion's GRC Managed Service module, Cashbuild are now able to see the risk impact of each SAP access change request performed by the service provider prior to it being applied in SAP. This enhanced visibility provides comfort to both Cashbuild as well as the service provider that access risk is being effectively managed.

*"Where the SAP authorization outsourcing model is simply order taking, GRC as a managed service involves proactive risk management by the service provider. A much more value-add service"*

David Johnstone  
Senior Manager – Financial Services

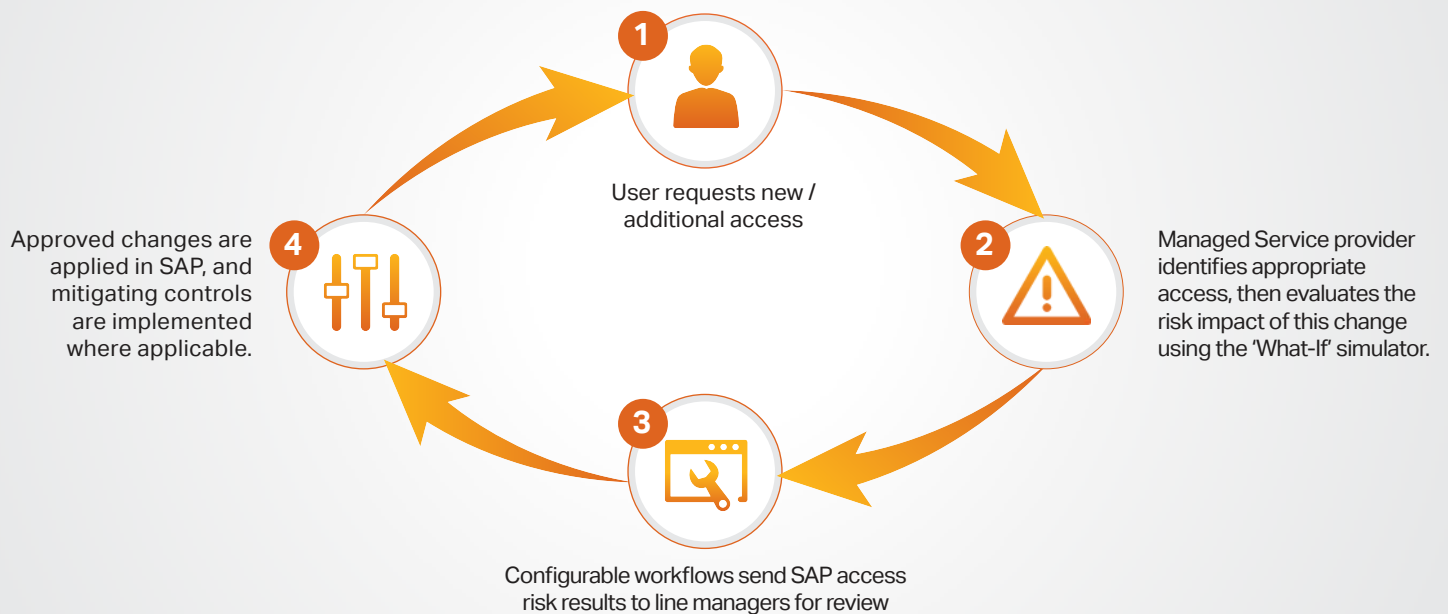


### Many companies are transitioning to a GRC managed service model for similar reasons:

1. Although on-premise GRC tools are prohibitively expensive, business nevertheless require some kind of tool to allow visibility into their SAP access risk exposure
2. Limited in-house GRC expertise, as well as challenges of retaining GRC specialists
3. GRC is complex and needs to be pro-actively managed, with clear accountability
4. The need to limit exposure to fraud and address audit concerns in a way that is financially size-sensible

*For Cashbuild, this all came together in a GRC managed service relationship with Soterion allowing them to focus on their business knowing that their SAP security is comprehensively taken care of.*

## A TYPICAL SAP ACCESS CHANGE REQUEST PROCESS AT CASHBUILD



*"Having experienced Soterion's GRC Managed Service, we can now say that our GRC is not only well managed, but also well led. This allows us to focus on what we are good at – selling building supplies"*  
Hennie Steenberg - IT Executive